

Business Offer

UK wholesaler of bespoke Spanish tiles is offering services agreement to interior designers and architects

Summary

A UK company that specialises in the design and distribution of Spanish tiles from Andalucia is interested in working with interior designers and architects working on prestigious projects in Europe under a services agreement.

Creation Date	21 November 2016
Last Update	30 November 2017
Expiration Date	30 November 2018
Reference	BOUK20161121001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/91e7672d-107d-4199-bc78-c4a4ce43b46b

Details

Description

The UK company works with authentic tile manufacturers based in the Spanish Andalucian region.

The Spanish tiles are expertly handmade using traditional techniques by skilled artisans that ensure a high-quality luxurious end-product. A number of tile products are hand painted.

Based in London, the UK company offers an exclusive collection of Spanish encaustic floor tiles and wall tiles, both new and reclaimed.

The UK company also distributes porcelain floor tiles, porcelain wall tiles, contemporary art tiles and mosaic tiles like those found in Spanish palaces.

The tile products have an emphasis on working with natural colours and materials from an approved quarry which guarantee's respect for the environment.

The UK company has had a number of reactive contracts from northern Europe and would like to build on this interest by establishing a network of interior designers and architects with whom they can establish creative partnerships under a services agreement.

Advantages and Innovations

The UK company are specialising in restaurants, bars and landscape design, sourcing and supplying authentic Spanish tiles for niche commercial and private projects worldwide.

Ref: BOUK20161121001

The UK company do not just source and wholesale tiles but also offer a bespoke design service, working with clients to create new colour schemes, shapes and patterns that are then incorporated into the clients' brand.

They recently created a new colour scheme for a well-known Caribbean Smokehouse, a brand new shape for a renowned UK restaurant group and a range of encaustic tiles for a listed building in the south of England.

With over seven years' experience, the UK company can fulfil almost any bespoke brief.

The UK company work exclusively with Spanish suppliers which means that their tiles are of an exceptionally high quality and very competitively priced.

Keywords

Market

07004003	Home furnishing and housewares
07004005	Furnishing and Furniture
07004006	Garden and horticultural products
07004008	Other consumer products

NACE

F.43.3.3	Floor and wall covering
F.43.9.9	Other specialised construction activities n.e.c.
G.46.7.3	Wholesale of wood, construction materials and sanitary equipment

Network Contact

Issuing Partner

ASTER - SOCIETA CONSORTILE PER AZIONI

Contact Person

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Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2007

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

The UK company is interested in working with interior designers and architects as new creative partners under a services agreement.

The UK company has significant experience in creating bespoke designs and colour schemes for their national and international partners worldwide and would like to establish sustainable working relationships under a services agreement for the design and delivery of high quality authentic Spanish tiles.

Potential partners should have experience of working on prominent projects for restaurants, bars and landscape design.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Services agreement

Attachments

pic 4.jpg



pic 3.jpg



Technology Offer

Small pressure sensors for harsh environments.

Summary

A Belgian company has developed a specific know-how in designing and fabricating very small pressure sensors for harsh environments. The company would like to license the mentioned technology to an industrial partner willing to create a new product or to integrate the technology in to their own products.

Creation Date	18 October 2016
Last Update	06 October 2017
Expiration Date	18 April 2018
Reference	TOBE20160929002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/670271c5-653b-4086-b657-8a077922f350

Details

Description

The pressure sensor market is very large for standard environment and measurement. Once the requested environment & measurement becomes more and more specific, the number of manufacturers is very small and sometimes the needed sensors do not exist.

The technology has the following advantages:

- Very small size (down to 1.2mm diameter)
- Shape factor easily adaptable
- Very large bandwidth (50 kHz or more)
- Harsh environment (temperature till 200°C)
- Pressure level from 1 to 6 bars

The Belgian company offers its service and know-how to industrial partners and is seeking to establish a licensing agreement

The interested partner will receive a technical support for possible technical upgrades of the technology.

Advantages and Innovations

The way to integrate an existing off-the-shelf components is done to ensure this technology can sustain harsh environment and in the same time remain adaptable in term of shape factor, protection against different fluids (i.e: acid) and protection for different environments (i.e: biocompatibility).

The developed technology is manufactured internally with on off-the-shelf electronic

components selected by the design team. The company is thus able to provide support for development and small quantities production and helps the enterprise to select the best partner for higher volume.

Stage of Development

Already on the market

Comments Regarding Stage of Development

The technology has already proved its performances in one particular market. Different users of the technology could be available for feedback and discussion.

IPR Status

Secret Know-how, Design Rights

Profile Origin

Other

Keywords

Technology

01002001	Micro and Nanotechnology related to Electronics and Microelectronics
01002003	Electronic engineering
01002004	Embedded Systems and Real Time Systems
01002010	Printed circuits and integrated circuits

Market

09003001	Engineering services
09003007	Other services (not elsewhere classified)

NACE

M.74.1.0	Specialised design activities
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Network Contact

Issuing Partner

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Open for EOI : **Yes**

Dissemination

Send to Sector Group
Creative Industries

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

0

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
French

Client Country

Belgium

Partner Sought

Type and Role of Partner Sought

Partners sought: any industrial partners.

The technology is suitable for pressure measurement with a need of very large bandwidth or high temperature environment (200°C)

Possible applications fields:

- motor preparer (car, motorbike, plane) , turbo-machine
- biotechnology, medical field.

Role of the partner: integrate the technology in his product or develop new products

Type of Partnership Considered

License agreement

Attachments



Technology Offer

Dye-sensitized solar cell available by textile weaving process

Summary

A Korean R&D institutes with expertise and experience in solar energy has developed dye-sensitized solar cell textile. It is a solar cell that is processed in a way of weaving and screen printing, based on dye-sensitized solar cell technology. The institute offers license agreement to companies or research institutes in the field of related industry.

Creation Date	28 February 2017
Last Update	18 April 2017
Expiration Date	18 April 2018
Reference	TOKR20170228004
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/da334e9b-7813-4c54-85fb-e984acf9d4cd

Details

Description

A Korean R&D institute specialised in the technology and researching on a solar battery. They are now looking for companies or research institutions who are interested in dye-sensitized solar cell (DSSC) textiles. The solar energy market has been increased continuously and it is predicted to be the most competitive energy source after 2020. There has been a limit of solar energy despite its great advantages: flexibility, material, or manufacturing process. The DSSC will be the third generation solar battery compensating the existing defects.

The research institute has developed dye-sensitized solar cell textile that is manufactured with glass fibre and metallic wires. It is available for heat treatment and reuse. It can also reduce the cost by a simple process without high-priced materials or manufacturing process. It can be sewed and cut out because it is soft and flexible like cloth. It is able to be produced in three types: attachment, insertion, and all-in-one weaving. It will be applied to wearable technology, military equipment, vehicles, mobile devices, or home supplies.

The institution is looking for companies that have proper distributing channels or work in the solar cell related field. They have interest in proceeding a license agreement of the technology with companies working in technology-applicable area or research institutions.

Advantages and Innovations

- It can be produced at lower cost.
- It secures efficiency at 10% per unit cell and 6% per module.

- It can preserve high efficiency under low and scattered light.
- It can be applied in various fields.

Stage of Development

Prototype available for demonstration

Comments Regarding Stage of Development

TRL5 – It is on the stage of manufacturing the prototype with final materials and system and evaluating.

IPR Status

Patents granted

Comment Regarding IPR status

Patent granted in Korea

Profile Origin

Private (in-house) research

Keywords

Technology

02007018	Advanced Textile Materials
03005008	Weaving related to Textiles Technology
04005005	Solar/Thermal energy

Market

06003001	Solar/thermal energy
09004003	Textiles (synthetic and natural)

NACE

C.13.2.0	Weaving of textiles
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Network Contact

Issuing Partner

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Open for EOI : **Yes**

Dissemination

Send to Sector Group

Environment

Client

Type and Size of Organisation Behind the Profile

R&D Institution

Year Established

0

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

South Korea

Partner Sought

Type and Role of Partner Sought

Type of partner sought

-SME, Research institution, and larger company

Specific area of activity of partner

-solar cell, distribution, other relevant areas

Tasks to be performed by the partner sought

-License agreement for the technology

Type and Size of Partner Sought

SME 11-50, University, R&D Institution, SME <10,>500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

License agreement

Attachments

1.png



2.png

