

Business Request

UK Contract Furniture Company is looking for partners to manufacture MDF and MFC (chipboard) cabinets who can also produce vinyl wrap technology for the drawer fronts.

Summary

The UK company supplies furniture for a wide range of demanding environments and is looking for a manufacturing partner to produce flat panels for cabinets made of MDF and vinyl wrap drawer fronts as well as MFC (chipboard) flat panels for cabinets.

Creation Date	12 May 2017
Last Update	30 June 2017
Expiration Date	19 June 2018
Reference	BRUK20170512001

Details

Description

The UK Company has been supplying furniture for health care institutions, reception areas, waiting rooms and challenging environments such as psychiatric units or prisons for over 40 years. The UK Company offers very high quality of furniture with relentless commitment to safety and durability that's entirely focused on the customer.

The company sources at the moment their flat panels from the far East and would like to source its flat panels for cabinets from Eastern Europe. Ideally they are looking for a partner that can combine MDF panels with vinyl wrapping for the drawer fronts as well as is able to work with MFC (chipboard) as well. As the UK Company works with Government Department units they require their new partners to either have FSC certificate or be willing to apply for a certificate, the UK Company will help them with the process in applying for the relevant certificate.

At the moment the quantity will be minimum of 8000 flat panels per year and those quantities will hopefully grow each year.

Technical Specification or Expertise Sought

The supplier should be FSC certified (forest conservation standards). They should be able to receive Autocad/Inventor drawing files, that can be converted to DXF format.

The partner will also have the facility to make bespoke items.

Stage of Development

Already on the market

IPR Status

Ref: BRUK20170512001

Design Rights

Keywords

Market

07004005 Furnishing and Furniture

NACE

C.31.0.9 Manufacture of other furniture

Network Contact

Issuing Partner

ASTER - SOCIETA CONSORTILE PER AZIONI

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Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1975

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Ref: BRUK20170512001

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

The UK Company seeks a partner that can supply MDF vinyl wrapped panels for cabinets as well as MFC (chipboard) panels according to technical drawings and specifications that will be provided. Some items may be required to be assembled while others would be in the form of flat panels.

The ideal partner would have an English speaker. The manufacturer could be a small or medium size company, with a warehouse to hold stock for the UK company.

Some items would be bought assembled (bedsides and wide chests) so the partner would need the skills and resource to assemble. The partner will need a facility to make specials (perhaps a prototype room).

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Manufacturing agreement

Attachments
